

HINE/SNOWBRIDGE

PRICE LIST

(Effective January 15, 1975)

<u>Model</u>	<u>Wholesale</u>	<u>Suggested Retail</u>
SEREX	\$41.70	\$69.50
OPTIONAL SIDE POCKETS	7.20	12.00
SKI MOUNTAINEER	26.10	43.50
MOUNTAINEER	23.70	39.50
CHINQUAPIN	17.40	29.00
SLANT LINE DELUXE	17.10	28.50
SLANT LINE STANDARD	12.30	20.50
DAY PACK	10.50	17.50
H/S BASIC	7.50	12.50
POWELL PACK - CORDURA	8.40	14.00
BELT PACK	2.10	3.50
WAIST BELT (All Sizes)	1.20	2.00

KIRTLAND/TOURPAK
MODELS

G/T PANNIERS	34.20	57.00
S/T PANNIERS	26.10	43.50
L/T PANNIERS	20.70	34.50
S/T HANDLEBAR BAG	17.10	28.50
L/T HANDLEBAR BAG	13.20	22.00
E-Z ON, E-Z OFF Front Bag Support*	2.70	4.50

* The E-Z ON, E-Z OFF Front Bag Support is not manufactured by HINE/SNOWBRIDGE and is offered only as a service to dealers. The suggested retail price is only a guide and a dealer may use his own discretion on pricing this item.

The Ski Mountaineer is no longer available in CORDURA cloth.

(Issuance of This Price List
Withdraws All Previous Prices.)



Dealer Price List

P.O. Box 4059, Boulder, CO. 80306
(303) 530-1530

(Prices Effective February 15, 1981)

MODEL	STANDARD CLOTH		EARLY WARNING REFLECTIVE CLOTH	
	Wholesale	Suggested Retail	Wholesale	Suggested Retail
Panniers				
G/T Elite	\$74.70	\$124.50	\$101.40	\$169.00
S/T-2 Elite	59.70	99.50	79.20	132.00
C-600	38.10	63.50	50.40	84.00
C-300	32.70	54.50	42.90	71.50
Commuter	33.90	56.50	48.00	80.00
Wanderer	31.50	52.50	43.20	72.00
Courier	20.10	33.50	27.60	46.00
Handlebar Bags*				
S/T Elite	38.70	64.50	46.50	77.50
X/T Elite	27.00	45.00	31.80	53.00
C-900	30.90	51.50	37.50	62.50
Wanderer	21.60	36.00	28.50	47.50
Courier	17.97	29.95	24.60	41.00
Rack Packs				
Cargo Rack Pack	12.90	21.50	17.70	29.50
Trekker Rack Pack	11.10	18.50	15.90	26.50
Other Packs				
Seat Bag III	11.10	18.50	15.90	26.50
Seat Bag II	8.10	13.50	11.70	19.50
Seat Bag I	5.10	8.50	6.90	11.50
Utility Bag	5.97	9.95	7.17	11.95
Biker Hiker	14.40	24.00	20.40	34.00
Cycle Sack	13.80	23.00	20.40	34.00
Rainbow Belt Pack (DZ)	30.00	—	—	—
Accessories				
K/T Rearview Mirrors (Card of 5)	16.50	5.50 ea	—	—
HBB Optional Shoulder Strap	1.20	—	—	—
HBB Downtension Straps	1.20	—	—	—
Ultra Support (Sold separately, Available June 1, 1981)	8.97	—	—	—

JIM BLACKBURN PRODUCTS

See Separate Price List**

Adjustable Rear Carrier—Silver or Black
Seat Stay Rear Carrier—Silver or Black
Front Carrier—Silver or Black
Bottle Cage—Silver or Black
Bottle Cage Clips
Rack Strap

*Price includes Ultra Support System.

Issuance of this price list withdraws all previous lists.

Prices subject to change without notice.

**The price of aluminum changes and affects KIRTLAND/TOURPAK's cost of Blackburn Carriers. Therefore we are forced to quote prices on a supplemental price list. See separate price sheet.



Dealer Price List

P.O. Box 4059, Boulder, CO. 80306
(303) 530-1530

(Prices Effective February 15, 1981)

MODEL	STANDARD CLOTH		EARLY WARNING REFLECTIVE CLOTH	
	Wholesale	Suggested Retail	Wholesale	Suggested Retail
Panniers				
G/T Elite	\$74.70	\$124.50	\$101.40	\$169.00
S/T-2 Elite	59.70	99.50	79.20	132.00
C-600	38.10	63.50	50.40	84.00
C-300	32.70	54.50	42.90	71.50
Commuter	33.90	56.50	48.00	80.00
Wanderer	31.50	52.50	43.20	72.00
Courier	20.10	33.50	27.60	46.00
Handlebar Bags*				
S/T Elite	38.70	64.50	46.50	77.50
X/T Elite	27.00	45.00	31.80	53.00
C-900	30.90	51.50	37.50	62.50
Wanderer	21.60	36.00	28.50	47.50
Courier	17.97	29.95	24.60	41.00
Rack Packs				
Cargo Rack Pack	12.90	21.50	17.70	29.50
Trekker Rack Pack	11.10	18.50	15.90	26.50
Other Packs				
Seat Bag III	11.10	18.50	15.90	26.50
Seat Bag II	8.10	13.50	11.70	19.50
Seat Bag I	5.10	8.50	6.90	11.50
Utility Bag	5.97	9.95	7.17	11.95
Biker Hiker	14.40	24.00	20.40	34.00
Cycle Sack	13.80	23.00	20.40	34.00
Rainbow Belt Pack (DZ)	30.00	—	—	—
Accessories				
K/T Rearview Mirrors (Card of 5)	16.50	5.50 ea	—	—
HBB Optional Shoulder Strap	1.20	—	—	—
HBB Downtension Straps	1.20	—	—	—
Ultra Support (Sold separately, Available June 1, 1981)	8.97	—	—	—

JIM BLACKBURN PRODUCTS

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Prices subject to change without notice.

**The price of aluminum changes and affects KIRTLAND/TOURPAK's cost of Blackburn Carriers. Therefore we are forced to quote prices on a supplemental price list. See separate price sheet.

Conditions of Sale

TERMS: Standard terms are 2% 15, net 30 on accounts approved for open credit. To qualify for the discount, payment must be mailed within 15 days of invoice date. Discount does not apply to shipping charges. All payments will be applied to past due balances before application to discount eligible balances.

CREDIT LIMITS: Credit limits will be established for each account based on payment history, financial information, and other factors. Credit limits will be reevaluated upon request.

PREPAYMENT: There is no prepayment on orders from within the United States. HINE/SNOWBRIDGE systems are designed to handle only Open Account and C.O.D. orders from the U.S.

PAST DUE ACCOUNTS: A finance charge of 1½% per month is charged on past due accounts. It is our policy to hold shipments on past due accounts. When merchandise is in short supply, shipping priority will be determined by past payment history.

MINIMUM ORDERS: A minimum order charge of \$2.50 will be added to all orders under \$50.00.

BACKORDERS: We will automatically cancel any backorder which is on file for more than 60 days from the requested ship date. The cancellation date can be eliminated or changed at the request of the dealer. Please indicate with an order if you would like a cancellation date other than 60 days from requested shipment. Dealers receive notice of cancelled orders, and are given option to reinstate.

COLOR SUBSTITUTIONS ON ORDERS: When necessary to expedite completion of an order, color substitutions WILL be made at HINE/SNOWBRIDGE's discretion. If you DO NOT want color substitutions please indicate so on every order.

NEW DEALER ACCOUNTS: Opening orders must be at least \$1000.00. To process a new dealership, we must have the credit application, prospective dealer information form and financial statement completed. Dunn & Bradstreet listing will not be accepted in place of the financial statement.

SHIPPING: All shipments are FOB Boulder, Colorado unless otherwise indicated. A \$2.50 charge will be assessed for orders which require internal special handling or shipping. To avoid this charge, please plan far enough ahead so that special handling and/or shipping is not required.

REFUSED SHIPMENTS: Shipments are the sole responsibility of the customer. Liability rests with the retailer if the shipment is refused and a 15% restocking charge will be assessed on refused shipments.

DAMAGED SHIPMENTS: If the boxes look damaged or have been opened, note the problem on the bill of lading before signing for the shipment. It is your responsibility to institute claims with the carrier for damages or theft. If you have any problems with a carrier, please contact us and we'll do whatever we can to help.

RETURNS: Items returned to HINE/SNOWBRIDGE, Inc. will not be accepted without prior written permission and are subject to a restocking charge of 15%.

REPAIRS: Items returned to HINE/SNOWBRIDGE, Inc. for repairs should be prepaid and are sent at the dealer's cost and risk. Repairs which in our opinion fall under the terms of our warranty will be sent back to the dealer at no charge. Dealers will be invoiced for repairs (and return shipping charges) which, in our opinion, are not covered under the warranty. We reserve the right to determine if repairs fall under the warranty conditions.

ORDER CANCELLATION: In the event that it becomes necessary to cancel an order, the cancellation must be received in writing at HINE/SNOWBRIDGE no less than two weeks before the requested shipping date. (Cancellation of preseason orders must be received before the first day of the month in which that preseason order is to be shipped.) If the cancellation is not received at least two weeks before the requested shipping date we cannot guarantee that the order will not have been processed for shipping. Orders which are cancelled after they have been processed for shipping will be subject to the standard restocking charge.

kirtland tour pak Order Form

HINE/SNOWBRIDGE, Inc., P.O. Box 4059, Boulder, Co. 80306 303/530-1530

DEALER INFORMATION

Dealer Code	Date Required
Dealer P.O. No.	Cancel Date
Ship Via	Today's Date

PLEASE DO NOT WRITE IN THESE SPACES			K/T Order No
P:	A:	TR:	Date Entered
Z:	C:	SSI:	Entered By
S:	D:	TMS	Order Taken By

BILL TO: _____ SHIP TO: _____

PANNIERS		EARLY™ WARNING		STANDARD KIRTLAND COLORS			TOTAL
		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	
G/T ELITE	4122	215	255	110	130	150	
S/T-2 ELITE	4123	215	255	110	130	150	
C-600	4152	215	255	110	130	150	
C-300	4155	215	255	110	130	150	
COMMUTER	4181	215	255	110	130	150	
WANDERER	4183	215	255	110	130	150	
COURIER	4185	215	255	110	130	150	

HANDLEBAR BAGS ALL HANDLEBAR BAGS INCLUDE ULTRA SUPPORT SYSTEM.

		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	TOTAL
S/T ELITE	4224	215	255	110	130	150	
X/T ELITE	4226	215	255	110	130	150	
C-900	4270	215	255	110	130	150	
WANDERER	4271	215	255	110	130	150	
COURIER	4273	215	255	110	130	150	

RACK PACKS

		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	TOTAL
CARGO RACK PACK	4330	215	255	110	130	150	
TREKKER RACK PACK	4335	215	255	110	130	150	

All shipments FOB Boulder, Colorado. This order subject to credit approval by HINE/SNOWBRIDGE, Inc. Prices subject to change without notice. Orders will be invoiced at prices in effect on date of shipment. 1 1/2% interest charged per month on past due account balances. Returned items will not be accepted without prior written permission and are subject to a restocking charge of 15%.

Signature _____ Date _____

OTHER PACKS		EARLY™ WARNING		STANDARD KIRTLAND COLORS			TOTAL
		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	
SEAT BAG III	4340	215	255	110	130	150	
SEAT BAG II	4341	215	255	010	030	050	
SEAT BAG I	4342	215	255	110	130	150	
UTILITY BAG	4351	215	255	010	030	050	
BIKER HIKER	4431	215	255	010	030	050	
CYCLESACK	4451	215	255	010	030	050	
RAINBOW BELT PACK (DZ)	4520	NO COLOR OPTION 000					

ACCESSORIES

K/T REARVIEW MIRRORS		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	TOTAL
HELMET	4983	000					
TEMPLE	4984	000					
WIRE RIM	4985	000					
1" OPTIONAL SHOULDER STRAP	4802090						
HHB DOWNTENSION STRAPS	4804090						
ULTRA SUPPORT SYSTEM AVAILABLE JUNE 1, 1981	4806090						

JIM BLACKBURN PRODUCTS

		SILVER	BLACK	TOTAL
ADJUSTABLE REAR	4986	070	090	
SEAT STAY REAR	4986	570	690	
FRONT	4987	070	090	
BOTTLE CAGE	4988	170	290	
BOTTLE CAGE CLIPS	4988	570		
RACK STRAP	4988	900		

™Registered trademark of Arthur Kahn Company Inc.

When necessary to expedite completion of an order, at HINE/SNOWBRIDGE's discretion color substitutions WILL be made. If you DO NOT want color substitutions please check here:

K/T 4-999-200

H/S 1-999-200



Dealer Price List

P.O. Box 4059, Boulder, CO. 80306
(303) 530-1530

(Prices Effective February 15, 1982)

MODEL	STANDARD CLOTH		EARLY WARNING REFLECTIVE CLOTH*	
	Wholesale	Suggested Retail	Wholesale	Suggested Retail
PANNIERS				
G/T Elite	\$88.80	\$148.00	\$97.80	\$163.00
S/T-2 Elite	68.40	114.00	75.30	125.50
C-600 Pannier	41.97	69.95	46.20	77.00
C-300 Pannier	36.60	61.00	40.20	67.00
Commuter Pannier	37.80	63.00	41.70	69.50
Wanderer Pannier	35.97	59.95	39.60	66.00
Courier Pannier	22.17	36.95	24.60	41.00
HANDLEBAR BAGS**				
S/T Handlebar Bag	43.50	72.50	48.00	80.00
X/T Handlebar Bag	29.97	49.95	33.00	55.00
C-900 Handlebar Bag	35.97	59.95	39.60	66.00
C-300 Handlebar Bag	23.97	39.95	26.40	44.00
Wanderer Handlebar Bag	23.97	39.95	26.40	44.00
Courier Handlebar Bag	21.00	35.00	23.10	38.50
Camera Carrier	10.50	17.50	—	—
RACK PACKS				
Cargo Rack Pack	15.00	25.00	16.50	27.50
Trekker Rack Pack	13.80	23.00	15.30	25.50
TOURING LUGGAGE				
Kirtland Convertible	45.00	75.00	—	—
Attache Pannier	29.97	49.95	—	—
Duffle Rack Pack	17.97	29.95	—	—
OTHER PACKS				
Seat Bag III	14.40	24.00	15.90	26.50
Seat Bag II	8.97	14.95	9.90	16.50
Seat Bag I	5.97	9.95	6.60	11.00
Utility Bag	5.97	9.95	6.60	11.00
Tucker Pack	39.60 DZ	5.50 EA	—	—
Biker Hiker	15.60	26.00	17.40	29.00
Cycle Sack	15.00	25.00	16.50	27.50
Rainbow Belt Pack	30.00 DZ	—	—	—
K/T Briefcase	34.00	56.67	—	—
Raincovers			*NOTE: 14% PRICE REDUCTION on EARLY WARNING PRODUCTS!	
Pannier	16.20	27.00		
Handlebar Bag	5.10	8.50		
Seat	2.70	4.50		
ACCESSORIES				
K/T Rearview Mirrors (Card of 5)	18.75	6.25 EA	(Now you can offer Early Warning Reflective Packs at only 10% over the cost of KIRTLAND/TOUR-PAKS in standard cloth.)	
Handlebar Bag Optional Shoulder Strap	1.50	—		
Handlebar Bag Downtension Straps	1.90	—		
Ultra Support	10.75	—		

JIM BLACKBURN PRODUCTS

See Separate Price List

**Price includes Ultra Support System
Issuance of this price list withdraws all previous lists.
Prices subject to change without notice.

Conditions of Sale

TERMS: Standard terms are 2% 15, net 30 on accounts approved for open credit. To qualify for the discount, payment must be mailed within 15 days of invoice date. Discount does not apply to shipping charges. All payments will be applied to past due balances before application to discount eligible balances.

CREDIT LIMITS: Credit limits will be established for each account based on payment history, financial information, and other factors. Credit limits will be reevaluated upon request.

PREPAYMENT: There is no prepayment on orders from within the United States. HINE/SNOWBRIDGE systems are designed to handle only Open Account and C.O.D. orders from the U.S.

PAST DUE ACCOUNTS: A finance charge of 1½% per month is charged on past due accounts. It is our policy to hold shipments on past due accounts. When merchandise is in short supply, shipping priority will be determined by past payment history.

MINIMUM ORDERS: A minimum order charge of \$2.50 will be added to all orders under \$50.00.

BACKORDERS: We will automatically cancel any backorder which is on file for more than 60 days from the requested ship date. The cancellation date can be eliminated or changed at the request of the dealer. Please indicate with an order if you would like a cancellation date other than 60 days from requested shipment. Dealers receive notice of cancelled orders, and are given option to reinstate.

COLOR SUBSTITUTIONS ON ORDERS: When necessary to expedite completion of an order, color substitutions WILL be made at HINE/SNOWBRIDGE's discretion. If you DO NOT want color substitutions please indicate so on every order.

NEW DEALER ACCOUNTS: Please check with your sales representative for initial opening order requirements. To process a new dealership, we must have the dealer information form and financial statement completed. Dun & Bradstreet listing will not be accepted in place of the financial statement.

SHIPPING: All shipments are FOB Boulder, Colorado unless otherwise indicated. A \$2.50 charge will be assessed for orders which require internal special handling or shipping. To avoid this charge, please plan far enough ahead so that special handling and/or shipping is not required.

REFUSED SHIPMENTS: Shipments are the sole responsibility of the customer. Liability rests with the retailer if the shipment is refused and a 15% restocking charge will be assessed on refused shipments.

DAMAGED SHIPMENTS: If the boxes look damaged or have been opened, note the problem on the bill of lading before signing for the shipment. It is your responsibility to institute claims with the carrier for damages or theft. If you have any problems with a carrier, please contact us and we'll do whatever we can to help.

RETURNS: Items returned to HINE/SNOWBRIDGE, Inc. will not be accepted without prior written permission and are subject to a restocking charge of 15%.

REPAIRS: Items returned to HINE/SNOWBRIDGE, Inc. for repairs should be prepaid and are sent at the dealer's cost and risk. Repairs which in our opinion fall under the terms of our warranty will be sent back to the dealer at no charge. Dealers will be invoiced for repairs (and return shipping charges) which, in our opinion, are not covered under the warranty. We reserve the right to determine if repairs fall under the warranty conditions.

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kirtland tour pak Order Form

HINE/SNOWBRIDGE, Inc., P.O. Box 4059, Boulder, Co. 80306 303/530-1530

DEALER INFORMATION

Dealer Code	Date Required
Dealer P.O. No.	Cancel Date
Ship Via	Today's Date

PLEASE DO NOT WRITE IN THESE SPACES

K/T Order No

P:	A:	TR:	Date Entered
Z:	C:	SSI:	Entered By
S:	D:	TMS	Order Taken By

1982 Order Form

BILL TO: _____

SHIP TO: _____

		EARLY™ WARNING		STANDARD KIRTLAND COLORS			TOTAL
		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	
G/T ELITE	4122	215	255	110	130	150	
S/T-2 ELITE	4123	215	255	110	130	150	
C-600	4152	215	255	110	130	150	
C-300	4155	215	255	110	130	150	
COMMUTER	4181	215	255	110	130	150	
WANDERER	4183	215	255	110	130	150	
COURIER	4185	215	255	110	130	150	

HANDLEBAR BAGS ALL HANDLEBAR BAGS INCLUDE ULTRA SUPPORT SYSTEM.

		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	TOTAL
S/T ELITE	4224	215	255	110	130	150	
X/T ELITE	4226	215	255	110	130	150	
C-900	4270	215	255	110	130	150	
C-300	4270	815	855	710	730	750	
WANDERER	4271	215	255	110	130	150	
COURIER	4273	215	255	110	130	150	

RACK PACKS

		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW	TOTAL
CARGO RACK PACK	4330	215	255	110	130	150	
TREKKER RACK PACK	4335	215	255	110	130	150	

TOURING LUGGAGE

KIRTLAND CONVERTIBLE	4720	070	AVAILABLE IN
ATTACHE PANNIER	4710	070	CORDURA • COLOR
DUFFLE RACK PACK	4760	070	SILVER-GRAY

RAIN COVERS

PANNIER	46000	501	(COLOR)
HANDLEBAR BAG	46200	501	BRIGHT YELLOW)
SEAT COVER	46400	501	

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Signature _____

Date _____

OTHER PACKS

		EARLY™ WARNING		STANDARD KIRTLAND COLORS			TOTAL	
		ROYAL BLUE	EW YELLOW	NAVY BLUE	RED	YELLOW		
SEAT BAG III	4340	215	255	110	130	150		
SEAT BAG II	4341	215	255	010	030	050		
SEAT BAG I	4342	215	255	110	130	150		
UTILITY BAG	4351	215	255	010	030	050		
TUCKER PACK (DZ)	4351	700	DISPLAY CARD - ASSORTED COLORS NAVY, RED, YELLOW					
BIKER/HIKER	4431	215	255	010	030	050		
CYCLE SACK	4451	215	255	010	030	050		
		NO COLOR OPTION						
CAMERA CARRIER	4690	000						
RAINBOW BELT PACK (DZ)	4520	000						

ACCESSORIES

K/T REARVIEW MIRRORS						
HELMET (CARD OF 5)	4983	000				
TEMPLE (CARD OF 5)	4984	000				
WIRE RIM (CARD OF 5)	4985	000				
1" OPTIONAL SHOULDER STRAP	4802090					
HHB DOWNTENSION STRAPS	4804090					
ULTRA SUPPORT SYSTEM	4805090					

JIM BLACKBURN PRODUCTS

		SILVER	BLACK	TOTAL
ADJUSTABLE REAR	4986	070	090	
SEATSTAY REAR	4986	570	690	
FRONT	4987	070	090	
LOWRIDER FRONT	4987	570	690	
BOTTLE CAGE	4988	170	290	
BOTTLE CAGE CLIPS	4988	570		
RACK STRAP	4988		300	

™Registered trademark of Arthur Kahn Company Inc.

When necessary to expedite completion of an order, at HINE/SNOWBRIDGE's discretion color substitutions WILL be made. If you DO NOT want color substitutions please check here:

K/T	4-999-300
H/S	1-999-100