

## HINE/SNOWBRIDGE

## DEALER PRICE LIST

(Effective April 20, 1975)

<u>Model</u>	<u>Wholesale</u>	<u>Suggested Retail</u>
Serex	\$44.40	\$74.00
Optional Pockets - Serex	7.20	12.00
Ski Mountaineer	27.60	46.00
Mountaineer	25.20	42.00
Chinquapin	17.40	29.00
Slant Line Deluxe	16.50	27.50
Slant Line Standard	12.90	21.50
Day Pack	11.10	18.50
H/S Basic	7.50	12.50
Powell Pack	8.10	13.50
Belt Pack	2.10	3.50
Waist Belt (All Sizes)	1.20	2.00

KIRTLAND/TOURPAK  
Models

G/T Panniers	34.80	58.00
S/T Panniers	28.50	47.50
L/T Panniers	21.00	35.00
S/T Handlebar Bag	17.10	28.50
L/T Handlebar Bag	13.20	22.00
E-Z ON, E-Z OFF Front Bag Support*	2.70	4.50

\* The E-Z ON, E-Z OFF Front Bag Support is not manufactured by HINE/SNOWBRIDGE and is offered only as a service to dealers. The above suggested retail price is only a guide and a dealer may use his discretion on pricing this item.

(Issuance Of This Price List  
Withdraws All Previous Prices.)



# Dealer Price List

P.O. Box 4059, Boulder, Co. 80306

(Prices Effective March 1, 1978)

Model	Suggested Retail
<b>External Frame Packs</b>	
1-11(1/3)-0 '49er/Special	\$96.50
1-12(1/3)-0 '49er	78.50
1-13(1/3)-0 Silverton	89.00
<b>Internal Frame Packs</b>	
1-221-0 Serex	95.00
1-223-0 Lite Serex	75.50
1-241-0 Alpha/Special	98.00
1-243-0 Alpha	81.50
1-263-0 Tamarak (11 oz. Cordura)	74.50
1-264-0 Tamarak (8 oz. Pack Cloth)	69.50
<b>Rucksacks</b>	
1-321-0 Ski Mountaineer	54.50
1-323-0 Mountaineer	49.00
1-333-0 Cirque II	54.50
1-331-0 Cirque I	48.50
1-349-0 Chinguapin	31.50
1-351-0 Glacier/Special	38.50
1-353-0 Glacier	28.50
<b>Day Packs</b>	
1-407-0 Slant Line Deluxe (to be discontinued)	28.00
1-408-0 Slant Line Standard (to be discontinued)	21.50
1-411-0 Pioneer	25.00
1-421-0 Day Pack	21.50
1-432-0 Chinook	18.50
1-451-0 H/S Basic	15.50
1-471-0 Buckeye	10.00
1-531-0 Sidekick	7.50
<b>Other Packs</b>	
1-511-0 Powell Pack	15.00
4-521-0 Belt Pack	4.00
1-911-0 Expedition Pockets	18.50
1-913-0 Optional Pockets	14.00
1-611-3 H/S Cargo Bag Small	19.50
1-611-4 H/S Cargo Bag Medium	23.50
1-611-5 H/S Cargo Bag Large	28.50
1-611-6 H/S Cargo Bag X-Large	36.50
<b>Accessories</b>	
1-951-0 H/S "Pack it up" T-Shirt (current)	5.50 each
1-961-0 H/S Truckin' Cap	4.50 each

(Issuance of this Price List withdraws all previous prices.)  
Prices subject to change without notice.



# Dealer Price List

P.O. Box 4059, Boulder, CO. 80306  
(303) 530-1530

(Prices Effective October 1, 1981)

MODEL	Wholesale	Suggested Retail
<b>Internal Frame Packs</b>		
Omega	\$105.00	\$175.00
Serex	93.00	155.00
Alpha/Special	99.00	165.00
Apogee	45.00	75.00
Perigee	40.50	67.50
<b>Pockets</b>		
Expedition Pockets	18.00	29.95
Optional Pockets	11.70	19.50
<b>Day Packs</b>		
Chinook	15.30	25.50
H/S Basic	14.40	24.00
Sidekick	6.60	11.00
<b>Waist Packs</b>		
Powell Pack—Small	11.40	19.00
Powell Pack—Regular	12.30	20.50
Powell Pack—Large	13.20	22.00
Hine Quarter	12.30	20.50
Rainbow Pack (DZ)	30.00 Dozen	---
<b>Soft Luggage</b>		
H/S Cargo Bag—Medium	18.60	31.00
H/S Cargo Bag—Large	23.70	39.50
H/S Cargo Bag—X-Large	31.50	52.50
Briefcase	32.70	65.50
Gaiters-Short	4.59	---
<b>EARLY WARNING Day Packs</b>		
EARLY WARNING Chinook	21.60	36.00
EARLY WARNING H/S Basic	21.60	36.00

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Prices subject to change without notice.

## Conditions of Sale

**TERMS:** Standard terms are 2% 15, net 30 on accounts approved for open credit. To qualify for the discount, payment must be mailed within 15 days of invoice date. Discount does not apply to shipping charges. All payments will be applied to past due balances before application to discount eligible balances.

**CREDIT LIMITS:** Credit limits will be established for each account based on payment history, financial information, and other factors. Credit limits will be reevaluated upon request.

**PREPAYMENT:** There is no prepayment on orders from within the United States. HINE/SNOWBRIDGE systems are designed to handle only Open Account and C.O.D. orders from the U.S.

**PAST DUE ACCOUNTS:** A finance charge of 1½% per month is charged on past due accounts. It is our policy to hold shipments on past due accounts. When merchandise is in short supply, shipping priority will be determined by past payment history.

**MINIMUM ORDERS:** A minimum order charge of \$2.50 will be added to all orders under \$50.00.

**BACKORDERS:** We will automatically cancel any backorder which is on file for more than 60 days from the requested ship date. The cancellation date can be eliminated or changed at the request of the dealer. Please indicate with an order if you would like a cancellation date other than 60 days from requested shipment. Dealers receive notice of cancelled orders, and are given option to reinstate.

**COLOR SUBSTITUTIONS ON ORDERS:** When necessary to expedite completion of an order, color substitutions WILL be made at HINE/SNOWBRIDGE's discretion. If you DO NOT want color substitutions please indicate so on every order.

**NEW DEALER ACCOUNTS:** Please check with your sales representative for initial opening order requirements. To process a new dealership, we must have the dealer information form and financial statement completed. Dun & Bradstreet listing will not be accepted in place of the financial statement.

**SHIPPING:** All shipments are FOB Boulder, Colorado unless otherwise indicated. A \$2.50 charge will be assessed for orders which require internal special handling or shipping. To avoid this charge, please plan far enough ahead so that special handling and/or shipping is not required.

**REFUSED SHIPMENTS:** Shipments are the sole responsibility of the customer. Liability rests with the retailer if the shipment is refused and a 15% restocking charge will be assessed on refused shipments.

**DAMAGED SHIPMENTS:** If the boxes look damaged or have been opened, note the problem on the bill of lading before signing for the shipment. It is your responsibility to institute claims with the carrier for damages or theft. If you have any problems with a carrier, please contact us and we'll do whatever we can to help.

**RETURNS:** Items returned to HINE/SNOWBRIDGE, Inc. will not be accepted without prior written permission and are subject to a restocking charge of 15%.

**REPAIRS:** Items returned to HINE/SNOWBRIDGE, Inc. for repairs should be prepaid and are sent at the dealer's cost and risk. Repairs which in our opinion fall under the terms of our warranty will be sent back to the dealer at no charge. Dealers will be invoiced for repairs (and return shipping charges) which, in our opinion, are not covered under the warranty. We reserve the right to determine if repairs fall under the warranty conditions.

**ORDER CANCELLATIONS:** In the event that it becomes necessary to cancel an order, the cancellation must be received in writing at HINE/SNOWBRIDGE no less than two weeks before the requested shipping date. (Cancellation of preseason orders must be received before the first day of the month in which that preseason order is to be shipped.) If the cancellation is not received at least two weeks before the requested shipping date we cannot guarantee that the order will not have been processed for shipping. Orders which are cancelled after they have been processed for shipping will be subject to the standard restocking charge.