

Dealer Price List



A Product of HINE/SNOWBRIDGE, Incorporated P.O. Box 4059 Boulder, Colorado 80306 Telephone (303) 530-1530

Prices Effective April 1st, 1981

Model	Dealer Cost	Suggested Retail
SHOULDER BAGS - Zipper Opening		
S15 - Small	\$29.50	\$ 59.00
S35 - Medium	42.50	85.00
S55 - Large	65.00	130.00
SHOULDER BAGS - Top Flap Opening		
S45	60.00	120.00
ACTION PACKS™		
A15 - Small	14.00	28.00
A35 - Medium	16.50	33.00
A55 - Large	17.50	35.00
WAIST PACKS		
W35 - Medium	37.50	75.00
W55 - Large	42.50	85.00
LENS CASES - Draw String Opening		
L25 - Small	7.50	15.00
L45 - Medium	8.50	17.00
L65 - Large	9.50	19.00
L85 - X-Large	11.00	22.00
LENS CASES - Zipper Opening		
L15 - Small	7.50	15.00
L35 - Medium	8.50	17.00
L55 - Large	9.50	19.00
L75 - X-Large	11.00	22.00
CARRYING CASES		
C35	34.00	68.00
BACKPACKS		
B35	65.00	130.00
BRIEFCASES		
Z35 - Attache Case	7.25	14.50
Z55 - Briefcase	30.00	60.00
ACCESSORIES		
3/4" SHOULDER STRAP/WAIST BELT	1.00	2.00

ISSUANCE OF THIS PRICE LIST WITHDRAWS ALL PREVIOUS PRICES.
PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

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P.O. Box 4059

Boulder, Colorado 80306

Telephone (303) 530-1530

Prices Effective January 18, 1982

MODEL	NET COST	SUGGESTED RETAIL
SHOULDER BAGS-Zipper Opening		
S10 Special: Zip Open	\$ 19.98	\$ 39.95
S15 Small	29.98	59.95
S35 Medium	49.50	99.00
S55 Large	75.00	150.00
S75 X-Large	100.00	200.00
SHOULDER BAGS-Top Flap Opening		
S20 Special: Top Open	29.98	59.95
S25 Small	42.50	85.00
S45 Medium	70.00	140.00
S65 Large	90.00	180.00
ACTION PACKS™		
A15 Small	15.50	31.00
A35 Medium	17.50	35.00
A55 Large	19.50	39.00
WAIST PACKS		
W35 Medium	41.00	82.00
W55 Large	48.00	96.00
LENS CASES-Draw String Opening		
L25 Small	9.50	19.00
L45 Small-Medium	10.50	21.00
L65 Medium	11.00	22.00
L67 Medium-Large	11.50	23.00
L83 Large	12.00	24.00
L85 X-Large	12.50	25.00
LENS CASES-Zipper Opening		
L15 Small	10.50	21.00
L35 Small-Medium	11.50	23.00
L55 Medium	12.00	24.00
L57 Medium Large	12.50	25.00
L73 Large	13.00	26.00
L75 X-Large	13.50	27.00
CARRYING CASES		
C35	47.00	94.00
BACKPACKS		
B35	75.00	150.00
BRIEFCASES		
Z35 Attache Case	8.75	17.50
Z55 Briefcase	34.00	68.00
ACCESSORIES		
3/4" SHOULDER STRAP/WAIST BELT	1.10	2.20

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ATAN 4750 Nautilus Court So. Boulder, CO 80301 ORDER DESK 800-525-0973
 MAILING ADDRESS: P.O. Box 4059 Boulder, CO 80306 Telephone (303) 530-1530

Prices Effective February 15, 1983.

MODEL	PROFIT MARGIN FINDER			
	DEALER NET COST	RETAIL 50% MARKUP	RETAIL 75% MARKUP	SUGGESTED LIST PRICE RETAIL 100% MARKUP
SHOULDER BAGS-Zipper Opening				
S10 Special: Zip Open	\$ 24.75	\$ 37.50	\$ 43.50	\$ 49.50
S15 Small	34.75	52.50	60.95	69.50
S35 Medium	54.75	82.50	95.85	109.50
S55 Large	87.50	131.50	153.50	175.00
S75 X-Large	125.00	182.50	218.75	250.00
SHOULDER BAGS-Top Flap Opening				
S18 II	34.75	52.50	60.95	69.50
S20 Special: Top Open	34.75	52.50	60.95	69.50
S25 Small	49.75	74.50	87.50	99.50
S28 II	73.50	110.25	128.60	147.00
S45 Medium	82.25	123.50	144.00	164.50
S65 Large	105.00	157.50	183.75	210.00
S68 II	117.50	176.25	205.60	235.00
WAIST PACKS				
W35 Medium	49.75	74.65	87.25	99.50
W55 Large	57.50	86.25	100.00	115.00
BRIEFCASES				
Z35 Attache Case	9.98	14.98	17.50	19.95
Z55 Briefcase	44.75	67.25	78.50	89.50
LENS CASES-Draw String Opening				
L25 Small	11.98	17.95	20.65	23.95
L45 Small-Medium	12.98	19.50	22.75	25.95
L65 Medium	13.48	20.25	23.60	26.95
L67 Medium-Large	13.98	20.98	24.50	27.95
L83 Large	14.98	22.50	26.25	29.95
L85 X-Large	15.48	23.25	27.00	30.95
LENS CASES-Zipper Opening				
L15 Small	13.48	20.25	23.60	26.95
L35 Small-Medium	13.98	20.98	24.50	27.95
L55 Medium	14.48	21.75	25.34	28.95
L57 Medium-Large	14.98	22.50	26.25	29.95
L73 Large	15.48	23.25	27.00	30.95
L75 X-Large	16.48	24.75	28.85	32.95
ACCESSORIES				
3/4" SHOULDER STRAP/WAIST BELT	1.37	2.05	2.40	2.75

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Conditions of Sale

TERMS: NET 60 DAYS FROM DATE OF INVOICE.

NOTE: Invoice date is 1 or 2 days after shipment.

CREDIT LIMITS: Credit limits will be established for each account based on payment history, financial information, and other factors. Credit limits will be reevaluated upon request.

STOCK BALANCING: Current products in salable condition may be exchanged on a 2-for-1 basis. Example: Return \$250.00 worth of product in exchange for \$500.00. Limit is \$300.00 in returns. ACCOUNT BALANCE MUST BE CURRENT.

BACKORDERS: We will automatically cancel any backorder which is on file for more than 60 days from the requested ship date. The cancellation date can be eliminated or changed at the request of the dealer. Please indicate with an order if you would like a cancellation date other than 60 days from the requested shipment. Dealers receive notice of cancelled orders, and are given option to reinstate.

PAST DUE ACCOUNTS: A finance charge of 1½ % per month is charged on past due accounts. It is our policy to hold shipments on past due accounts. When merchandise is in short supply, shipping priority will be determined by past payment history.

NEW DEALER ACCOUNTS: Please check with your sales representative for initial opening order requirements. To process a new dealership, we must have the dealer information form completed. Dun & Bradstreet listing will not be accepted in place of the financial statement.

SHIPPING: All shipments are FOB Boulder, Colorado unless otherwise indicated. A \$2.50 charge will be assessed for orders which require internal special handling or shipping. To avoid this charge, please plan far enough ahead so that special handling and/or shipping is not required.

FREIGHT ALLOWANCE: Standard UPS or truck (if it is less expensive) freight charges may be deducted from an invoice on ORDERS of MORE THAN \$500 scheduled to be shipped to a single location on a single day, IF THE PAYMENT IS POSTMARKED BY THE DUE DATE. Payments postmarked after the due date do not qualify for the freight deduction. Any other method of shipment will not be allowed this freight deduction.

REFUSED SHIPMENTS: Shipments are the sole responsibility of the customer. Liability rests with the retailer if the shipment is refused and a 15% restocking charge will be assessed on refused shipments.

DAMAGED SHIPMENTS: If the boxes look damaged or have been opened, note the problem on the bill of lading before signing for the shipment. It is your responsibility to institute claims with the carrier for damages or theft. If you have any problems with a carrier, please contact us and we'll do whatever we can to help.

RETURNS: Items returned to HINE/SNOWBRIDGE, Inc. will not be accepted without prior written permission and are subject to a restocking charge of 15%.

REPAIRS: Items returned to HINE/SNOWBRIDGE, Inc. for repairs should be prepaid and are sent at the dealer's cost and risk. Repairs which in our opinion fall under the terms of our warranty will be sent back to the dealer at no charge. Dealers will be invoiced for repairs (and return shipping charges) which, in our opinion, are not covered under the warranty. We reserve the right to determine if repairs fall under the warranty conditions.

ORDER CANCELLATIONS: In the event that it becomes necessary to cancel an order, the cancellation must be received in writing at HINE/SNOWBRIDGE no less than two weeks before the requested shipping date. If the cancellation is not received at least two weeks before the requested shipping date we cannot guarantee that the order will not have been processed for shipping. Orders which are cancelled after they have been processed for shipping will be subject to the standard restocking charge.

ATAN Camera Bags and Lens Cases are products of HINE/SNOWBRIDGE, Inc.

Order Form



A Product of HINE/SNOWBRIDGE, Incorporated P.O. Box 4059 Boulder, Colorado 80306 Telephone (303) 530-1530

DEALER INFORMATION

Dealer Code	Date Required
Dealer P.O. No.	Cancel Date
Ship Via	Today's Date

PLEASE DO NOT WRITE IN THESE SPACES

P:	A:	TR:	Order No.
Z:	C:	SSI:	Date Entered
S:	D:	TMS:	Entered By
			Order Taken By

BILL TO: _____

SHIP TO: _____

SHOULDER BAGS - Zipper Opening		SLVR	BLK		TOTAL
S15 - Small	71015	70	90		
S35 - Medium	71035	70	90		
S55 - Large	71055	70	90		

LENS CASE - Zipper Opening		SLVR	BLK		TOTAL
L15 - Small	74515	70	90		
L35 - Medium	74535	70	90		
L55 - Large	74555	70	90		
L75 - X-Large	74575	70	90		

SHOULDER BAGS - Top Flap Opening		SLVR	BLK		TOTAL
S45	71545	70	90		

CARRYING CASES		SLVR	BLK		TOTAL
C35	75035	70	90		

ACTION PACKS™		SLVR	BLK		TOTAL
A15 - Small	72015	70	90		
A35 - Medium	72035	70	90		
A55 - Large	72055	70	90		

BACKPACKS		SLVR	BLK		TOTAL
B35	76035	70	90		

WAIST PACKS		SLVR	BLK		TOTAL
W35 - Medium	73035	70	90		
W55 - Large	73055	70	90		

BRIEFCASES		SLVR	BLK		TOTAL
Z35 - Attache Case	77035	70	90		
Z55 - Briefcase	77055	70	90		

LENS CASES - Drawstring Opening		SLVR	BLK		TOTAL
L25 - Small	74025	70	90		
L45 - Medium	74045	70	90		
L65 - Large	74065	70	90		
L85 - X-Large	74085	70	90		

ACCESSORIES		SLVR	BLK		TOTAL
¾" Shoulder Strap/Waist Belt	78020	70	90		

All shipments FOB Boulder, Colorado. This order subject to credit approval. Prices subject to change without notice. Orders will be invoiced at prices in effect on date of shipment. 1% interest charged per month on past due balances. Returned items will not be accepted without prior written permission and are subject to a restocking charge of 15%.

When necessary to expedite completion of an order, at ATAN's discretion color substitutions WILL be made. If you DO NOT want color substitutions please check here:

79992001

Signature _____

Date _____